

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Wastewater Submersible Pump Unit  
 FOR: Repair Services  
 TIME & (October 1, 2016 through September 30, 2017)  
 DATE: 3:00 p.m., August 22, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		Austin Armature Works 304 Commercial Drive Buda, TX 78610	Odessa Pumps 28855 IH 10 West Boerne, TX 78006	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Road San Antonio, TX 78212	Smith Pump Co., Inc.
	<b>FIRST YEAR BASE PERIOD</b>						
<b>ITEM 1</b>	<b>PUMP UNIT REPAIR SERVICES</b>						
<b>A</b>	<b>Teardown Inspection Report (TIR)</b>						
		UNIT					
1.	5 ea. Large Pump (75 HP and greater)	PRICE	1,600.00	1,254.50			
		TOTAL	8,000.00	6,272.50			
		UNIT					
2.	20 ea. Small Pump (Less than 75 HP)	PRICE	960.00	723.75			
		TOTAL	19,200.00	14,475.00			
<b>B.</b>	<b>Final Repair Report (FRR)</b>						
		UNIT					
3.	5 ea. Large Pump (75 HP and greater)	PRICE	300.00	289.50			
		TOTAL	1,500.00	1,447.50			
		UNIT					
4.	20 ea. Small Pump (Less than 75 HP)	PRICE	300.00	289.50			
		TOTAL	6,000.00	5,790.00			
<b>C.</b>	<b>Pump Unit Repairs - Labor - Regular Time</b>						
		UNIT					
5.	500 hr. Large Pump (75 HP and greater)	PRICE	65.00	96.50			
		TOTAL	32,500.00	48,250.00			
		UNIT					
6.	1,000 hr. Small Pump (Less than 75 HP)	PRICE	65.00	96.50			
		TOTAL	65,000.00	96,500.00			
<b>D.</b>	<b>Pump Unit Repairs - Labor - Overtime</b>						
		UNIT					
7.	50 hr. Large Pump (75 HP and greater)	PRICE	85.00	144.75			
		TOTAL	4,250.00	7,237.50			
		UNIT					
8.	200 hr. Small Pump (Less than 75 HP)	PRICE	85.00	144.75			
		TOTAL	17,000.00	28,950.00			
<b>E.</b>	<b>Pump Unit Repairs - Labor - Emergency</b>						
		UNIT					
9.	20 hr. Large Pump (75 HP and greater)	PRICE	97.50	144.75			
		TOTAL	1,950.00	2,895.00			
		UNIT					
10.	50 hr. Small Pump (Less than 75 HP)	PRICE	97.50	144.75			
		TOTAL	4,875.00	7,237.50			
<b>F.</b>	<b>Explosion - Proof Submersible Pump Unit Repairs - Regular Time</b>						
		UNIT					
11.	10 hr. Large Pump (75 HP and greater)	PRICE	65.00	96.50			
		TOTAL	650.00	965.00			
		UNIT					
12.	20 hr. Small Pump (Less than 75 HP)	PRICE	65.00	96.50			
		TOTAL	1,300.00	1,930.00			

BID NOT TABULATED  
NON-RESPONSIVE

NO BID

NO BID

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 DATE: 3:00 p.m., August 22, 2016

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		Austin Armature Works 304 Commercial Drive Buda, TX 78610	Odessa Pumps 28855 IH 10 West Boerne, TX 78006	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Road San Antonio, TX 78212	Smith Pump Co., Inc.
13.	4 ea. UL Re-Certification	UNIT PRICE TOTAL	500.00 2,000.00	602.40 2,409.60	<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
<b>G.</b>	<b>Parts and Materials Allowance (mark-ups not to exceed 20%)</b>	UNIT PRICE	15%	17%			
14.	\$200,000 /Yr - Pump Parts and Materials	TOTAL	230,000.00	234,000.00			
	<b>SUBTOTAL (ITEM I)</b>	TOTAL	394,225.00	458,359.60			
<b>ITEM II</b>	<b>SPECIALTY MACHINING WORK (mark-ups not to exceed 20%)</b>	UNIT PRICE	65.00	96.50			
1.	500 hr. Regular Time Rate	TOTAL	32,500.00	48,250.00			
2.	50 hr. Overtime Rate	UNIT PRICE TOTAL	85.00 4,250.00	144.75 7,237.50			
3.	50 hr. Emergency Rate	UNIT PRICE TOTAL	97.50 4,875.00	144.75 7,237.50			
4.	\$50,000 /Yr - 20% mark-up Bid Mark-Ups	UNIT PRICE TOTAL	5% 52,500.00	17% 58,500.00			
	<b>SUBTOTAL (ITEM II)</b>	TOTAL	94,125.00	121,225.00			
<b>ITEM III</b>	<b>FIELD AND TECHNICAL SUPPORT SERVICES</b>	UNIT PRICE	75.00	96.50			
1.	50 hr. Regular Time Rate	TOTAL	3,750.00	4,825.00			
2.	20 hr. Overtime Rate	UNIT PRICE TOTAL	75.00 1,500.00	144.75 2,895.00			
3.	10 Trips Travel (Flat Rate/Person)	UNIT PRICE TOTAL	75.00 750.00	0.00 0.00			
	<b>SUBTOTAL (ITEM III)</b>	TOTAL	6,000.00	7,720.00			

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FOR: Repair Services  
TIME & (October 1, 2016 through September 30, 2017)  
DATE: 3:00 p.m., August 22, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

			Austin Armature Works 304 Commercial Drive Buda, TX 78610	Odessa Pumps 28855 IH 10 West Boerne, TX 78006	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Road San Antonio, TX 78212	Smith Pump Co., Inc.
<b>ITEM IV</b>	<b>PUMP AND COMPONENT REPLACEMENT (mark-ups not to exceed 20%)</b>	UNIT PRICE			<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
	\$100,000 /Yr		15%	17%			
1.	Submersible Pump Unit	TOTAL	115,000.00	117,000.00			
	\$50,000 /Yr	UNIT PRICE	15%	17%			
2.	Power Cable	TOTAL	57,500.00	8,500.00			
	<b>SUBTOTAL (ITEM IV)</b>	TOTAL	172,500.00	125,500.00			
	<b>FIRST YEAR BASE PERIOD TOTAL CONTRACT AMOUNT (ITEMS I, II, III AND IV)</b>	TOTAL	*				
	<b>OPTION YEAR 1</b>						
<b>ITEM 1</b>	<b>PUMP UNIT REPAIR SERVICES</b>						
<b>A</b>	<b>Teardown Inspection Report (TIR)</b>						
	5 ea.	UNIT PRICE	1,600.00	1,320.53			
1.	Large Pump (75 HP and greater)	TOTAL	8,000.00	6,602.65			
	20 ea.	UNIT PRICE	960.00	761.84			
2.	Small Pump (Less than 75 HP)	TOTAL	19,200.00	15,236.80			
<b>B.</b>	<b>Final Repair Report (FRR)</b>						
	5 ea.	UNIT PRICE	300.00	304.74			
3.	Large Pump (75 HP and greater)	TOTAL	180,000.00	1,523.70			
	20 ea.	UNIT PRICE	300.00	304.74			
4.	Small Pump (Less than 75 HP)	TOTAL	6,000.00	6,094.80			
<b>C.</b>	<b>Pump Unit Repairs - Labor - Regular Time</b>						
	500 hr.	UNIT PRICE	65.00	101.58			
5.	Large Pump (75 HP and greater)	TOTAL	32,500.00	50,790.00			
	1,000 hr.	UNIT PRICE	65.00	101.58			
6.	Small Pump (Less than 75 HP)	TOTAL	65,000.00	101,580.00			
<b>D.</b>	<b>Pump Unit Repairs - Labor - Overtime</b>						
	50 hr.	UNIT PRICE	85.00	152.37			
7.	Large Pump (75 HP and greater)	TOTAL	4,250.00	7,618.50			
	200 hr.	UNIT PRICE	85.00	152.37			
8.	Small Pump (Less than 75 HP)	TOTAL	17,000.00	30,474.00			

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 FOR: Repair Services  
 TIME & (October 1, 2016 through September 30, 2017)  
 DATE: 3:00 p.m., August 22, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

			Austin Armature Works 304 Commercial Drive Buda, TX 78610	Odessa Pumps 28855 IH 10 West Boerne, TX 78006	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Road San Antonio, TX 78212	Smith Pump Co., Inc.
E.	Pump Unit Repairs - Labor - Emergency 20 hr.	UNIT PRICE	97.50	152.37	BID NOT TABULATED NON-RESPONSIVE	NO BID	NO BID
9.	Large Pump (75 HP and greater)	TOTAL	1,950.00	3,047.40			
		UNIT PRICE	97.50	152.37			
10.	50 hr. Small Pump (Less than 75 HP)	TOTAL	4,875.00	7,618.50			
F.	<b>Explosion - Proof Submersible Pump Unit Repairs - Regular Time</b>	UNIT PRICE	65.00	101.58			
11.	10 hr. Large Pump (75 HP and greater)	TOTAL	650.00	1,015.80			
		UNIT PRICE	65.00	101.58			
12.	20 hr. Small Pump (Less than 75 HP)	TOTAL	1,300.00	2,031.60			
		UNIT PRICE	500.00	634.11			
13.	4 ea. UL Re-Certification	TOTAL	2,000.00	2,536.44			
G.	<b>Parts and Materials Allowance (mark-ups not to exceed 20%)</b>	UNIT PRICE	15%	17%			
14.	\$200,000 /Yr Pump Parts and Materials	TOTAL	52,500.00	234,000.00			
	<b>SUBTOTAL (ITEM I)</b>	TOTAL	395,225.00	470,170.19			
ITEM II	<b>SPECIALTY MACHINING WORK (mark-ups not to exceed 20%)</b>	UNIT PRICE	65.00	101.58			
1.	500 hr. Regular Time Rate	TOTAL	32,500.00	50,790.00			
		UNIT PRICE	85.00	152.37			
2.	50 hr. Overtime Rate	TOTAL	4,250.00	7,618.50			
		UNIT PRICE	97.50	152.37			
3.	50 hr. Emergency Rate	TOTAL	4,875.00	7,618.50			
		UNIT PRICE	5%	17%			
4.	\$50,000 /Yr - 20% mark-up Bid Mark-Ups	TOTAL	52,500.00	58,500.00			
	<b>SUBTOTAL (ITEM II)</b>	TOTAL	94,125.00	124,527.00			

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Austin Armature Works  
 304 Commercial Drive  
 Buda, TX 78610

Odessa Pumps  
 28855 IH 10 West  
 Boerne, TX 78006

San Antonio Armature Works,  
 Inc.  
 1015 N. Colorado  
 San Antonio, TX 78207

Massengale Armature Works,  
 Inc.  
 1031 Basse Road  
 San Antonio, TX 78212

Smith Pump Co., Inc.

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY					
<b>ITEM III</b>	<b>FIELD AND TECHNICAL SUPPORT SERVICES</b>	UNIT				
1.	50 hr. Regular Time Rate	PRICE	75.00	101.58		
		TOTAL	3,750.00	5,079.00		
2.	20 hr. Overtime Rate	UNIT				
		PRICE	75.00	152.37		
		TOTAL	1,500.00	3,047.40		
3.	10 Trips Travel (Flat Rate/Person)	UNIT				
		PRICE	75.00	0.00		
		TOTAL	750.00	0.00		
	<b>SUBTOTAL (ITEM III)</b>	TOTAL	6,000.00	8,126.40		
<b>ITEM IV</b>	<b>PUMP AND COMPONENT REPLACEMENT (mark-ups not to exceed 20%</b>	UNIT				
1.	\$100,000 /Yr Submersible Pump Unit	PRICE	15%	17%		
		TOTAL	115,000.00	117,000.00		
2.	\$50,000 /Yr Power Cable	UNIT				
		PRICE	15%	17%		
		TOTAL	57,500.00	58,500.00		
	<b>SUBTOTAL (ITEM IV)</b>	TOTAL	172,500.00	175,500.00		
	<b>OPTION YEAR 1 TOTAL CONTRACT AMOUNT (ITEMS I, II, III AND IV)</b>	TOTAL	*			
		TOTAL	<b>667,850.00</b>	778,323.59		
<b>ITEM 1</b>	<b>OPTION YEAR 2</b>					
<b>A</b>	<b>PUMP UNIT REPAIR SERVICES</b>					
	<b>Teardown Inspection Report (TIR)</b>					
1.	5 ea. Large Pump (75 HP and greater)	UNIT				
		PRICE	1,600.00	1,309.03		
		TOTAL	8,000.00	6,545.15		
2.	20 ea. Small Pump (Less than 75 HP)	UNIT				
		PRICE	960.00	801.94		
		TOTAL	19,200.00	16,038.80		
<b>B.</b>	<b>Final Repair Report (FRR)</b>					
3.	5 ea. Large Pump (75 HP and greater)	UNIT				
		PRICE	300.00	320.78		
		TOTAL	1,500.00	1,603.90		
4.	20 ea. Small Pump (Less than 75 HP)	UNIT				
		PRICE	300.00	320.78		
		TOTAL	6,000.00	6,415.60		

BID NOT TABULATED  
NON-RESPONSIVE

NO BID

NO BID

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<b>C.</b>	<b>Pump Unit Repairs - Labor - Regular Time</b>	UNIT			<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
5.	500 hr. Large Pump (75 HP and greater)	PRICE TOTAL	72.50 36,250.00	106.93 53,465.00			
6.	1,000 hr. Small Pump (Less than 75 HP)	UNIT PRICE TOTAL	72.50 72,500.00	106.93 106,930.00			
<b>D.</b>	<b>Pump Unit Repairs - Labor - Overtime</b>	UNIT					
7.	50 hr. Large Pump (75 HP and greater)	PRICE TOTAL	95.00 4,750.00	160.39 8,019.50			
8.	200 hr. Small Pump (Less than 75 HP)	UNIT PRICE TOTAL	95.00 19,000.00	160.39 32,078.00			
<b>E.</b>	<b>Pump Unit Repairs - Labor - Emergency</b>	UNIT					
9.	20 hr. Large Pump (75 HP and greater)	PRICE TOTAL	108.00 2,160.00	160.39 3,207.80			
10.	50 hr. Small Pump (Less than 75 HP)	UNIT PRICE TOTAL	108.00 5,400.00	160.39 8,019.50			
<b>F.</b>	<b>Explosion - Proof Submersible Pump Unit Repairs - Regular Time</b>	UNIT					
11.	10 hr. Large Pump (75 HP and greater)	PRICE TOTAL	72.50 725.00	106.93 1,069.30			
12.	20 hr. Small Pump (Less than 75 HP)	UNIT PRICE TOTAL	72.50 1,450.00	106.93 2,138.60			
13.	4 ea. UL Re-Certification	UNIT PRICE TOTAL	500.00 2,000.00	667.48 2,669.92			
<b>G.</b>	<b>Parts and Materials Allowance (mark-ups not to exceed 20%)</b>	UNIT					
14.	\$200,000 /Yr Pump Parts and Materials	PRICE TOTAL	15% 230,000.00	17% 234,000.00			
	<b>SUBTOTAL (ITEM I)</b>	TOTAL	408,935.00	482,201.07			
<b>ITEM II</b>	<b>SPECIALTY MACHINING WORK (mark-ups not to exceed 20%)</b>	UNIT					
1.	500 hr. Regular Time Rate	PRICE TOTAL	72.50 36,250.00	106.93 53,465.00			

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2.	50 hr. Overtime Rate	UNIT PRICE TOTAL	95.00 4,750.00	106.93 5,346.50	<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
3.	50 hr. Emergency Rate	UNIT PRICE TOTAL	108.00 5,400.00	106.93 5,346.50			
4.	\$50,000 /Yr - 20% mark-up Bid Mark-Ups	UNIT PRICE TOTAL	5% 52,500.00	17% 58,500.00			
	<b>SUBTOTAL (ITEM II)</b>	TOTAL	98,900.00	122,658.00			
<b>ITEM III</b>	<b>FIELD AND TECHNICAL SUPPORT SERVICES</b>						
1.	50 hr. Regular Time Rate	UNIT PRICE TOTAL	80.00 4,000.00	106.93 5,346.50			
2.	20 hr. Overtime Rate	UNIT PRICE TOTAL	80.00 1,600.00	160.39 3,207.80			
3.	10 Trips Travel (Flat Rate/Person)	UNIT PRICE TOTAL	80.00 800.00	0.00 0.00			
	<b>SUBTOTAL (ITEM III)</b>	TOTAL	6,400.00	8,554.30			
<b>ITEM IV</b>	<b>PUMP AND COMPONENT REPLACEMENT (mark-ups not to exceed 20%</b>						
1.	\$100,000 /Yr Submersible Pump Unit	UNIT PRICE TOTAL	15% 115,000.00	17% 117,000.00			
2.	\$50,000 /Yr Power Cable	UNIT PRICE TOTAL	15% 57,500.00	17% 58,500.00			
	<b>SUBTOTAL (ITEM IV)</b>	TOTAL	172,500.00	175,500.00			
	<b>OPTION YEAR 2 TOTAL CONTRACT AMOUNT (ITEMS I, II, III AND IV)</b>	TOTAL	* <b>686,735.00</b>	788,913.37			

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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

	<b>OPTION YEAR 3</b>						
<b>ITEM 1</b>	<b>PUMP UNIT REPAIR SERVICES</b>						
<b>A</b>	<b>Teardown Inspection Report (TIR)</b>						
		UNIT					
1.	5 ea. Large Pump (75 HP and greater)	PRICE	1,600.00	1,463.19			
		TOTAL	8,000.00	7,315.95			
2.	20 ea. Small Pump (Less than 75 HP)	UNIT	960.00	844.15			
		TOTAL	19,200.00	16,883.00			
<b>B.</b>	<b>Final Repair Report (FRR)</b>						
3.	5 ea. Large Pump (75 HP and greater)	UNIT	300.00	337.66			
		TOTAL	1,500.00	1,688.30			
4.	20 ea. Small Pump (Less than 75 HP)	UNIT	300.00	337.66			
		TOTAL	6,000.00	6,753.20			
<b>C.</b>	<b>Pump Unit Repairs - Labor - Regular Time</b>						
5.	500 hr. Large Pump (75 HP and greater)	UNIT	72.50	122.55			
		TOTAL	36,250.00	61,275.00			
6.	1,000 hr. Small Pump (Less than 75 HP)	UNIT	72.50	122.55			
		TOTAL	72,500.00	122,550.00			
<b>D.</b>	<b>Pump Unit Repairs - Labor - Overtime</b>						
7.	50 hr. Large Pump (75 HP and greater)	UNIT	95.00	168.83			
		TOTAL	4,750.00	8,441.50			
8.	200 hr. Small Pump (Less than 75 HP)	UNIT	95.00	168.83			
		TOTAL	19,000.00	33,766.00			
<b>E.</b>	<b>Pump Unit Repairs - Labor - Emergency</b>						
9.	20 hr. Large Pump (75 HP and greater)	UNIT	108.00	168.83			
		TOTAL	2,160.00	3,376.60			
10.	50 hr. Small Pump (Less than 75 HP)	UNIT	108.00	168.83			
		TOTAL	5,400.00	8,441.50			
<b>F.</b>	<b>Explosion - Proof Submersible Pump Unit Repairs - Regular Time</b>						
11.	10 hr. Large Pump (75 HP and greater)	UNIT	72.50	112.55			
		TOTAL	725.00	1,125.50			

Austin Armature Works  
 304 Commercial Drive  
 Buda, TX 78610

Odessa Pumps  
 28855 IH 10 West  
 Boerne, TX 78006

San Antonio Armature Works,  
 Inc.  
 1015 N. Colorado  
 San Antonio, TX 78207

Massengale Armature Works,  
 Inc.  
 1031 Basse Road  
 San Antonio, TX 78212

Smith Pump Co., Inc.

BID NOT TABULATED  
 NON-RESPONSIVE

NO BID

NO BID



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12.	20 hr. Small Pump (Less than 75 HP)	UNIT PRICE TOTAL	72.50 1,450.00	112.55 2,251.00	<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
13.	4 ea. UL Re-Certification	UNIT PRICE TOTAL	500.00 2,000.00	702.61 2,810.44			
<b>G.</b>	<b>Parts and Materials Allowance (mark-ups not to exceed 20%)</b>						
14.	\$200,000 /Yr Pump Parts and Materials	UNIT PRICE TOTAL	15% 230,000.00	17% 234,000.00			
	<b>SUBTOTAL (ITEM I)</b>	TOTAL	408,935.00	510,677.99			
<b>ITEM II</b>	<b>SPECIALTY MACHINING WORK (mark-ups not to exceed 20%)</b>						
1.	500 hr. Regular Time Rate	UNIT PRICE TOTAL	72.50 36,250.00	112.55 56,275.00			
2.	50 hr. Overtime Rate	UNIT PRICE TOTAL	95.00 4,750.00	168.83 8,441.50			
3.	50 hr. Emergency Rate	UNIT PRICE TOTAL	108.00 5,400.00	168.83 8,441.50			
4.	\$50,000 /Yr Bid Mark-Ups	UNIT PRICE TOTAL	5% 52,500.00	17% 58,500.00			
	<b>SUBTOTAL (ITEM II)</b>	TOTAL	98,900.00	131,658.00			
<b>ITEM III</b>	<b>FIELD AND TECHNICAL SUPPORT SERVICES</b>						
1.	50 hr. Regular Time Rate	UNIT PRICE TOTAL	80.00 4,000.00	112.55 5,627.50			
2.	20 hr. Overtime Rate	UNIT PRICE TOTAL	80.00 1,600.00	168.83 3,376.60			
3.	10 Trips Travel (Flat Rate/Person)	UNIT PRICE TOTAL	80.00 800.00	0.00 0.00			
	<b>SUBTOTAL (ITEM III)</b>	TOTAL	6,400.00	9,004.10			

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Wastewater Submersible Pump Unit  
 FOR: Repair Services  
 TIME & (October 1, 2016 through September 30, 2017)  
 DATE: 3:00 p.m., August 22, 2016

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

			Austin Armature Works 304 Commercial Drive Buda, TX 78610	Odessa Pumps 28855 IH 10 West Boerne, TX 78006	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Road San Antonio, TX 78212	Smith Pump Co., Inc.
<b>ITEM IV</b>	<b>PUMP AND COMPONENT REPLACEMENT (mark-ups not to exceed 20%</b>	UNIT					
	\$100,000 /Yr	PRICE	15%	17%	<b>BID NOT TABULATED NON-RESPONSIVE</b>	<b>NO BID</b>	<b>NO BID</b>
1.	Submersible Pump Unit	TOTAL	115,000.00	117,000.00			
	\$50,000 /Yr	UNIT	15%	17%			
2.	Power Cable	TOTAL	57,500.00	58,500.00			
	<b>SUBTOTAL (ITEM IV)</b>	TOTAL	172,500.00	175,500.00			
	<b>OPTION YEAR 3 TOTAL CONTRACT AMOUNT (ITEMS I, II, III AND IV)</b>	TOTAL	*				
	<b>FIRST YEAR BASE PEIROD EXTENSION 1 (OPTION YEAR 1)</b>		<b>667,850.00</b>				
	<b>EXTENSION 2 (OPTION YEAR 2)</b>		<b>686,735.00</b>				
	<b>EXTENSION 3 (OPTION YEAR 3)</b>		<b>686,735.00</b>				
	<b>TOTAL (BASE PLUS EXTENSIONS)</b>	TOTAL	<b>2,708,170.00</b>				
	Terms		Net 30 days	Net 30 days			
	Delivery Days						

**\*LOW BIDDER**

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

All Pumps  
 Alsay  
 Austin Armature Works  
 B&P Process Equipment  
 Conhagen  
 Integrated Power Service

Paramount Electric  
 Precision Pump  
 Progressive Pumps  
 Pump Products  
 Pump Solutions  
 San Antonio Armature Works

Demandstar  
 SAWS Website

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Massengale Armature Works  
 Mikes Electric Motors  
 Odessa Pumps

Smith Pump Co.  
 Vantage Pump

Austin Armature Works  
 304 Commercial Drive  
 Buda, TX 78610

Odessa Pumps  
 28855 IH 10 West  
 Boerne, TX 78006

San Antonio Armature Works,  
 Inc.  
 1015 N. Colorado  
 San Antonio, TX 78207

Massengale Armature Works,  
 Inc.  
 1031 Basse Road  
 San Antonio, TX 78212

Smith Pump Co., Inc.